

## Seminars, Conferences and Webinars

| S. No               | Topic  | Resource Person           | Designation  | Name of the Company   |
|---------------------|--|---------------------------|--|---|
| <b>Year 2020-21</b> |  |                           |  |   |
| 1                   | Training and Development.  | Dr. Vivek Dobe            | Director   | Training Academy Business and life Coach, Entrepreneur and Author |
| 2                   | Let your CV speak about you.                                     | Mr.GKK Singh              | Director   | Asian Management Training Centre                                  |
| 3                   | Current trends in Corporate world.                               | Mr.Santosh Kesari         | Manager  | Panasonic India Pvt Ltd.  |
| 4                   | HR and Skill development.  | Mr.SD Rajkumar            | Head, HR   | Global HR Tata Technologies                                       |
| 5                   | Creativity and problem solving.                                  | Dr. Rashmi Hebbelakar     | Head, Pune Chapter                                   | Indian Society of Training and Development                        |
| 6                   | BSE-Capital Market awareness program.                            | Shrikanta Lahari Sagi     | Financial Analyst                                    | Freelancer Financial data analyses                                |
| 7                   | International Seminar on Contemporary Issues in Resent Business. | Mr Srinivas               | Director   | Winmotive Consulting Pune   |
| 8                   | International seminar on Contemporary issues in resent Business. | Mr Kastubh Ramekar        | Scholar, Business Analytics                          | University of Exter-England                                       |
| 9                   | International seminar on Contemporary issues in resent Business. | Mr Joydeep Dutt           | Programme Manager                                    | HCL Australia, APAC Region  |
| 10                  | National level Webinar on Digital Business.                      | Mr.Prashant Kadukar       | CEO  | Digitize Brand Hub, India Pvt. Ltd.                               |
| 11                  | National level Webinar on Digital Business.                      | Mr Prathamesh Kavishwar   | Sr.Academic Counsellor and Digital marketing trainer | Indian Institute of Digital Education.                            |
| 12                  | Women's Day celebration.   | Mrs Aditi Sharma          | Vice President                                       | HSE Cummins   |
| 13                  | Women's Day celebration.   | Mrs . Rupali Zanwar Bhatt | Associate vice President                             | PSF Channel ICICI Prudential Life Insurance Co.Ltd                |
| 14                  | Women's Day celebration.   | Dr.Amrita Mishra          | Asst. Prof. , Obstetrics & Gynecology                | R.A Podar Govt.Hospital Mumbai                                    |
| 15                  | Lecture Series on Introduction to Constitution.                  | Prof.Saurabh Jadhav       | Assistant Professor                                  | Shri Navalmal Firodia Law College                                 |
| 16                  | Human Right Education.   | Mr.Manoj Wagh             | Director   | RHCE PMP, (Project Management Professional)                       |
| 17                  | Lean six sigma workshop.   | Mr.GKK Singh              | Director   | Asian Management Training Centre                                  |
| 18                  | Workshop on Specialization Selection.                            | Mr.Vivek Phadke           | Founder and Partner                                  | Organization for Graphology and Graph therapy                     |

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| 18                  | Introduction to Global Economic and Political System.            | Prof. Saurabh Jadhav   | Assistant Professor                | Shri Navalmal Firodia Law College                                 |
| 20                  | Skill Development and NEP 2020 - Issues and Challenges in India. | Dr. Basavaraj S. Benni | Dean, Faculty of Social Science.   | Shri Krishnadevaraj University Ballari                            |
| 21                  | FMCG Distribution Network Management.                            | Mr. Devendra Khanna    | National sales Manager             | Royal Foods   |
| 22                  | Lean six sigma workshop  | Mr.GKK Singh           | Director                           | Asian Management Training Centre                                  |
| 23                  | Education & Career-Way Forward.                                  | Mr.Suhash Kirloskar    | Former Assistant Vice Present      | Barclays.   |
| 24                  | Opportunities in Banking Sector for MBA students.                | Mr.Sameer Jaferani     | Sr.Deputy Vice President           | IndusInd Bank.Ltd   |
| 25                  | English Communication Corporate World & Personality Development. | Prof.Santosh Dhage     | Director                           | Nobel Communication   |
| 26                  | Value Added Certification Courses.                               | Mr.GKK Singh           | Director                           | Asian Management Training Centre                                  |
| 28                  | How to remain focused on career objectives during MBA.           | Mr.Parikshit Agrawal   | Associate Director                 | Union Bank of Switzerland   |
| 29                  | Preparation for Specialization                                   | Ms.Aishwarya Rathi     | Senior Analyst                     | HCL Service India Pvt. Ltd  |
| 30                  | Preparation for Specialization                                   | Mr.Avadhoot Wagh       | Head Team leader, India Operations | Vipsfx- Forex   |
| 31                  | Managing Sales   | Deshna Dubey           | Debt Manager                       | ICICI Bank  |
| 32                  | Lecture series on Introduction to Constitution.                  | Prof.Saurabh Jadhav    | Assistant Professor                | Shri Navalmal Firodia Law College                                 |
| <b>Year 2019-20</b> |  |                        |                                    |   |
| 1                   | Rights, Indian Judiciary System& Constitution of India.          | Mr. Manoj Wagh         | Director                           | RHCE PMP, (Project Management Professional)                       |
| 2                   | Integrated Marketing Communication                               | Mr.S.Kumar             | Business Head                      | KC Productions, Pune  |
| 3                   | Integrated Marketing Communication                               | Mr.Vinay Kanojia       | Director                           | Brand M   |
| 4                   | Report on selection of specialization.                           | Mr.Vivek Phadke        | Founder and Partner                | Organization for Graphology and Graph therapy                     |
| 5                   | Seminar on Cyber Security.                                       | Mr. Harold D'costa     | President & CEO                    | Cyber Security Corporation & Intelligent Quotient Security System |
| 6                   | Corporate Communication Practical Aspects.                       | Mr. Edwin Dsouza       | Promoter                           | Trojonhorse Strategic Advertising                                 |
| 7                   | Be the Best version of yourself'                                 | Mrs. Sunita Sukla      | Consultant                         | Steprate Solutions  |

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| 8                   | How to keep Performance up to the mark, Practical Life requirements- Insights. | Miss Chetna Borkar         | Sales Operations Specialist  | Veritas Technologies  |
| 9                   | Digital Transformations and Management.  | Prof. Prakash Hegde        | Director                     | Knit Arena Technical Consultant Transil Inc KLE Technological University Hubballi |
| 10                  | Business Development.  | Mr.Abhijit Gajbhiye        | Business Development Manager | Playo Tech Mash Solutions Pvt Ltd   |
| 11                  | Marketing concept.   | Mr.Jasvinder Kaur          | Senior Marketing Analyst     | Parkar Consulting, Pune   |
| 12                  | Integrated Marketing Communication.  | Mr.Chaitanya Deshmukh      | Assistant Manager            | Tata Communication Payments Solutions   |
| 13                  | Placement Talk.  | Mr. Vikas Walekar          | Director                     | Saipro Biotech Pvt. Ltd.  |
| 14                  | Business Development.  | Mr. Shahnawaz Alam         | Manager                      | Wellness Solutions Pvt Ltd.   |
| 15                  | Unlearn.   | Prof Alman                 | Director                     | Aravali Institute Bangalore   |
| 16                  | Preparing for Interviews.  | Mrs.Deepati Kenjale        | Associate Manager            | Communications & Health care and Pharma   |
| <b>Year 2018-19</b> |  |                            |                              |   |
| 1                   | Motivation and Self Development.   | Mrs.Prakalpa Batian Pillai | Improvement leader           | Cummins India, Pune.  |
| 2                   | Growth and Trends In Indian Economy.   | Mrs. Tanuja Indi           | Managing Director            | Inditech Valves   |
| 3                   | Power of Public Speaking In Management.  | Prof. Santosh Dhage        | Director                     | Nobel Communication Pune  |
| 4                   | Current Affairs Professional To People.  | Mr. Vinay Kanojia          | Director                     | Brand M   |
| 5                   | Social Entrepreneurship.   | Ms. Mariya Gomera          | Founder                      | Shelter Associates  |
| 6                   | Social Entrepreneurship & Ginet.   | Ms. Snehal Wankhade        | Associate Director           | SCOUT & GINET   |
| 7                   | Capital Market Awareness/Mutual fund/ Financial planning.                      | Mr.Shekhar Deshpande       | Senior Trainer               | Lotus Knowledge wealth  |
| 8                   | Digital Marketing.   | Mr.Roshan Podole           | CEO                          | PrimaThink Technologies Pvt. Ltd.   |
| 9                   | Digital Marketing.   | Mr.Siji Varghese.          | Founder                      | Corporate Leader and Facilitator  |
| 10                  | Corporate Readiness-One Day Workshop.  | Prof.Santosh Dhage         | Director                     | Nobel Communication Pune  |
| 11                  | Intellectual Property Rights Consumers Protection.                             | Dr.Shilpa Gaikwad          | Assistant Prof               | Sinhgad Law College, Pune   |
| 12                  | Role of Banking Sector.  | Mr.Chaitanya Deshmukh      | Head, Payment Solution       | HDFC Bank   |
| 13                  | Self-Introduction and Resume Writing.  | Mrs. Sunita Sukla          | Consultant                   | Steprate Solutions  |
| 14                  | Inputs for Entrepreneurship.   | Mr.Rupam Dey               | Area Head                    | Miyaank Nostalgic Pvt.Ltd   |

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| 15                  | Gender equality one day workshop.         | Ms. Alka Joshi     | Head,<br>Lokayat -<br>Abhivyakti | Lokayat Abhivyakti Group  |
| <b>Year 2017-18</b> |   |                    |                                  |   |
| 1                   | Mobile Money Application of Features.     | Mr. Lilesh S.N     | Consultant                       | Mobile money Ltd  |
| 2                   | Total Quality Management.                 | Mr.SD Rajkumar     | Head, Global HR                  | TATA Technologies   |
| 3                   | Industry Requirement From Fresh Graduate. | Mr. Amit Choudhary | Head, Talent Management          | Thermax Ltd   |
| 4                   | Demonetizing Digital & Social Media.      | Mr. Edwin Desouza  | Promoter                         | Trojonhorse Strategic Advertising                                 |
| 5                   | AMCAT Introduction Lecture.               | Mr.Dhananjay Lele  | Coordinator                      | AMCAT   |
| 6                   | Clean City.                               | Mr. Minocher Patel | Director                         | Ecole Solitaire, India  |
| 7                   | Careers in Credit.                        | Mr. Aditya Gaoe    | CEO                              | AIWM India  |
| 8                   | Cyber Security.                           | Dr. Dipti Lele     | Head, T & C in Cyber Laws        | Kirti Training and Consultancy, Pune                              |
| 9                   | CV Writing.                               | Mrs. Sunita Sukla  | Consultant                       | Steprate Solutions  |
| 10                  | Students Training Programme.              | Prof. Uday Naik    | Director, CPC                    | Sinhgad Technical Education Society.                              |
| <b>2016-17</b>      |   |                    |                                  |   |
| 1                   | Advance MS-Excel.                         | Mr.Vivek Phadke    | Founder and Partner              | Organization for Graphology and Graph therapy                     |
| 2                   | Cyber Security.                           | Mr. Harold D'Costa | President & CEO                  | Cyber Security Corporation & Intelligent Quotient Security System |
| 3                   | Certification Importance for IB & BA.     | Mr. Deepak Mahajan | Business Analyst                 | Capgemini   |